## **30Z IW COOKIES**

| RANKING | DESCRIPTION   | % of Total |
|---------|---|------------|
| 1       | Chocolate Chunk / Chip                              | 50%        |
| 2       | Chocolate Chip made with M&M'S <sup>®</sup> Candies | 22%        |
| 3       | White Chunk Macadamia                               | 13%        |
| 4       | Peanut Butter made with REESE'S PIECES              | 8%         |
| 5       | Oatmeal Raisin                                      | 4%         |
| 6       | Snickerdoodle                                       | 3%         |
| TBD     | Dark Chocolate made with Chocolate Chunk            | New Item   |

- Dark chocolate w/choc chunk is a new addition to the line
- Cookies have been re-formulated more gourmet!
- Packaging has been re-designed attractive "fresh" look!



## **IW CRISPY BARS**

| RANKING | DESCRIPTION   | % of Total |
|---------|---|------------|
| 1       | Thick Peanut Butter Crispy                                    | 57%        |
| 2       | Thick Marshmallow Crispy                                      | 34%        |
| 3       | Thick Marshmallow Crispy made with M&M'S <sup>®</sup> Candies | 4%         |
| 4       | Thick Chocolate Marshmallow Crispy                            | 3%         |
| 5       | Thick Fruity Crispy   | 2%         |
| 6       | Thick Birthday Cake Crispy                                    | 1%         |
| TBD     | Unicorn Crispy  | New Item   |

