



# Tyson / WAM Retailer Rebate Program



# WAM / Tyson Foods Partnership

WAM & Tyson Foods, have teamed up to provide distributors and retailers a program not found anywhere in the convenience segment! Together, we are providing the most comprehensive foodservice program available to WAM distributors:

- A program that focuses on growing multiple categories for distributors to maximize the growth potential of foodservice at retail.
- Access to the "Tyson Partners" rebate program, powered by the WAM  $\bullet$ engine, that is not available directly through any distributor except WAM distributors.
- Support at multiple levels of the business to ensure that WAM distributors are taking advantage of all that Tyson has to offer.
- Innovation of food products that only comes from an industry leader focused on providing the c-store segment products that grow the business.
- Quality that brings consumers back time and time again to your retailers!



# Tyson Retailer Program

## **Tyson Partners Program**

#### EVEN MORE BENEFITS AND SAVINGS.

With our tiered system, the more products you buy, the more you save. And as always, you'll receive up-to-date notices on new items, specials offers and ways to increase your earnings.

#### **QUARTERLY PURCHASE TIERS**

ALCOHOM,



#### QUALIFYING CATEGORIES

Poultry	Prepa
Bite-Sized Handheld Chicken	Bacon
Bone-In Chicken	Beef & Pork
Breaded Chicken	Breaded Beef
<ul> <li>Chicken Filets &amp; Patties</li> </ul>	Breakfast Sausage
<ul> <li>Ingredient Chicken</li> </ul>	Corn Dogs
<ul> <li>Tenderloins, Tenders &amp; Strips</li> </ul>	<ul> <li>Crispitos<sup>®</sup> Filled Tortillas</li> </ul>
<ul> <li>Tyson Red Label<sup>®</sup> Chicken</li> </ul>	Dry Sausage
	<ul> <li>Fully Cooked Burgers &amp; Patties</li> </ul>
	<ul> <li>Fully Cooked Meatballs</li> </ul>
	Ham
	<ul> <li>Hot Dogs/Franks &amp; Sausages</li> </ul>



#### oared Foods

- Ingredient Meats
- Pepperoni
- Pizza Toppings
- Philly Steaks
- Salisbury Steak/Meatloaf/Ribs
- Sandwiches
- Sliced Meats
- Smoked Sausage
- Stuffed Breadsticks
- Tortillas & Chips
- Turkey

WAM Retailer Program

Tyson has allowed WAM to take the TPP program and put it in the WAM retailer program! This makes it easier for retailers to take advantage of the rebate available!

## **Benefits Are:**

- Program is managed through WAM versus retailers having to ensure purchase information is shared with Tyson.
- Any rebate changes are monitored by WAM and Tyson to ensure maximum benefit.
- WAM tracks and collects funds on behalf of the retailer saving retailer time and effort in making sure rebates are captured and billed correctly.
- WAM provides the rebate at the end of year when WAM rebate checks are run. Tyson will be listed as a manufacturer and total earned listed!



## Full assortment of chicken products.

#### **BONE-IN WINGS**

Fully-Cooked and Uncooked, Unbreaded Bone-In, Breaded Bone-In

#### BONELESS WINGS

Fully-Cooked and Uncooked, Unbreaded and Breaded



BONE-IN CHICKEN Breaded & Unbreaded, Uncooked & Fully Cooked, IF, Cornish, Whole, Drumsticks



#### TENDERLOINS, TENDERS, & STRIPS

Fully-Cooked and Uncooked, Breaded & Unbreaded, Premium & Value, Tenders, Tenderloins, Strips



TYSON RED LABEL® Tenderloins, Tenders, & Strips, Filets & Patties, Boneless Wings, Nuggets & Leg Pieces, Pulled & Diced



#### CHICKEN FILETS & PATTIES

Unbreaded & Breaded, Fully-Cooked & Uncooked, Premium & Value, Filets & Patties



#### INGREDIENT CHICKEN

FC, Uncooked, FC Pulled and Ready-to-Pull, Skewers, Strips & Pieces, Chicken Crumbles





#### BITE-SIZED HANDHELD

Boneless, Glazed, Unglazed, with Sauce, Fully Cooked and Uncooked, Breaded Nuggets, Breaded Popcorn



# We do more than chicken, though.

#### **PIZZA**

TOPPINGS Dry Sausage: Pepperoni & Salami Crumbles, Sliced, & Diced Quartered Ham



#### **VALUE ADDED** PORK

**CENTER OF PLATE** FC & RTC Pork Roasts, Bone-In & Boneless Pork Chop, Pork Loins, Ribs & Boneless Rib Patties. **Breaded Pork** 



#### **BACON & HAM**

BACON Raw, Fully Cooked, Turkey Bacon, Bacon Bits HAM Natural Juice, Water Added, Carving, Slicing, Diced, Patties, Steaks



TURKEY Carving, Slicing, & Specialty



#### **SAUSAGE**

**SMOKED SAUSAGE** Sausage Links, Endless Rope, Spit Links, Cocktail Links

**BREAKFAST SAUSAGE** Raw & FC Links, Raw & FC Patties, Bulk, Crumbles & Gravy . . . . . .



### **SANDWICHES**

PRE-MADE Breakfast Sandwiches, PB&J Sandwiches, Butcher Wrap, Single and Twin Sandwiches, Breakfast Sticks, Lunch Sandwiches



#### **HOT DOGS**

All-beef, Pork & Beef, Pork-Water-Beef, Turkey

### **BURGERS & PATTIES**

Fully-Cooked .....



Strips

Wraps

and Chicken

### **SNACKING**

Corn Dogs, Crispitos, Stuffed Hashbrowns, Bosco Stuffed Breadsticks, Dough Enrobed Sausage, Crepes, Omelets







#### **SLICED STEAK** Raw and Full-Cooked, Beef

**MEATBALLS** Fully-Cooked

### **MEATLOAF & SALISBURY**



### **MEXICAN**

**GROUND & SLICED** Taco Meat, Ground Chicken, and Beef Fajita

**TORTILLAS & CHIPS** Flour & Corn Tortillas, Chips, Strips, & Shells,

### **VALUE ADDED** BEEF

**CENTER OF PLATE** Breaded Beef, Roast Beef, Pot Roast, Pastrami, Whole Brisket, Corned Beef **INGREDIENT** Diced, strips



#### **SLICED MEATS**

PRE-SLICED Beef, Chicken, Ham, & Turkey

**SLICING LOGS &** LOAVES Bologna, salami, Beef, Chicken, Ham, & Turkey



## We are a house of leading brands.

April La Contra





















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